APMLS

CONSUMER GUIDES

How to choose a real estate consultant

Compare competence, communication and transparency before entrusting someone with a sale or purchase.

What matters

• Start with the firm: legal name, AMI and insurance; the licence does not belong to the consultant personally.

• Ask for verifiable evidence of local knowledge, working method, availability and backup contact.

• If you are the firm’s client, request a written brokerage agreement. Read the services, fee with VAT, term and exclusivity.

• Ask how property information and offers are shared, conflicts handled and relevant facts reported.

• Take time to read documents and seek independent support for legal, tax, finance or technical matters.

Questions and notes

01 Who pays the fee, and why?

02 What reports and response times are agreed?

03 What facts will be checked before marketing?

Official sources

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General information, not legal, tax, financial or technical advice. Verify current rules and property-specific facts before deciding. APMLS is independent of the brokerage and is not a party to the transaction.